



# Julie LaTerra Homes and Real Estate Agents working together to sell more new homes.

## Broker-Agent Co-operation Registration Form

- I. The Broker/Agent must accompany and register the Purchaser on the Purchaser's first visit to the sales information center.
- II. In addition, the Broker/Agent must be present at the signing of the purchase agreement and attend the closing.
- III. The Broker/Agent/Builder are protected against a direct sale by Seller at this location for \_\_\_ days.
- IV. After \_\_\_ days the Broker/Agent/Builder agency relationship must be re-established in writing by re-registering the Purchaser.
- V. Any dispute arising among Broker/Agents due to these guidelines shall be resolved by the Brokers/Agents involved.
- VI. Seller acknowledges that the Builder has a policy that is constant whether a sale occurs through the Builder's Sales Representative, the Broker/Agent or the purchaser.
- VII. The selling Broker's/Agent's commission will be \_\_\_% of the: \_\_\_ Base Price \_\_\_ Total Price
- VIII. Seller's sales staff is prepared and trained to:
  - A: Show the Purchaser the product, answer all questions, and communicate directly with the Purchaser as necessary.
  - B: Write the contract on Seller's forms, prepare change orders, discuss and facilitate financial programs and commitments.
- IX. All parties voluntarily signing the Broker/Agent Co-operation Guidelines thereby acknowledge receipt of a copy of the document.

Please Check one: \_\_\_ First Registration      \_\_\_ Registration Renewal  
(If renewal, give date of first registration \_\_\_\_\_, 20\_\_)

**Acknowledge on \_\_\_\_\_, 20\_\_ by:**

Purchaser's Name: \_\_\_\_\_  
(Please Print)

Purchaser's Name: \_\_\_\_\_  
(Please Print)

Builder's Name: \_\_\_\_\_  
(Signature)

Broker's/Agent's: \_\_\_\_\_  
(Signature)

Builder's Sales Representative: \_\_\_\_\_

Company's Name: \_\_\_\_\_

New Home Location: \_\_\_\_\_

Company's Address: \_\_\_\_\_

Builders Sales Office Phone: \_\_\_\_\_

Broker's/Agent's Office Phone: \_\_\_\_\_